

The REALTOR® REPORT

President's Message

Hello Everyone!

Back to school time usually signals groans from students because it is the start of a busier, more hectic schedule. So true for BCAR (minus the groans) as well! We have an exciting line-up this fall so please take a minute to read about the events, classes and updates in this month's newsletter.

CODE OF ETHICS

If you haven't submitted your **Code of Ethics** certificate, please do this at your earliest convenience. This compliance cycle ends December 31, 2018. If you have yet to take the class, please consider attending BCAR's offering on Saturday, September 22 (details p.5).

BCAR's INCREDIBLE RACE

Let your hair down and have some silly fun at **BCAR's Incredible Race!** Get a team from your office together or sign yourself up and enjoy a super silly evening of "Amazing Race/Scavenger Hunt" that we have planned for you (details p. 4)!

BCAR ANNUAL CHARITY AUCTION

Save the date for BCAR's Annual Charity Auction on Wednesday, November 7 (details p. 6).

2019 REALTOR® DUES

2019 REALTOR® Dues are in the mail. To avoid late payments please be sure to pay by December 31, 2018 (see p. 3 for details).

Have a terrific month!

Lorraine Ross

2018 BCAR President

724-624-4528

UPCOMING EVENTS

Saturday, September 22—Code of Ethics Training
Penn Bistro, New Brighton

Wednesday, October 3—District 10 Free Informational Session
Bravo's, 20001 Rte 19, Cranberry, PA

Thursday, October 4—BCAR's Incredible Race

Wednesday, November 7—BCAR Annual Charity Auction
The Club at Shadow Lakes, Aliquippa



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2018 Officers & Directors

President: Lorraine Ross

Pres. Elect: Beverly Pietrandrea

Secretary: Denise Molchen-Donnelly

Treasurer: Sherman Hostetter

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Ruthanne Belus

Lori Mikula Bianco

Ernie D'Achille

Silvia Kazas

Cindy McConnell

Pamela Miller

Jeanie Parrish

Leslie Pazur

Immediate Past-Pres: Bob Williams

Affiliate Director: Debbie Bianco

Association Exec: Rose DeWeese





SOUTHWEST FIELD REPORT

The Field Report is published by the PAR Field Program which provides 28 local associations across the state with government affairs representation.

Call-for-Action – Congratulations to the **Butler County Association**, **Greater Allegheny-Kiski Area Board** and **Washington-Greene Association** for hitting 20 percent on the NAR flood insurance Call-for-Action. NFIP has been reauthorized for four additional months, keep up the great work!

Monitoring Ordinances – The **Butler County Association** and **Greater Allegheny-Kiski Area Board** provided testimony to Saxonburg borough officials at their July meeting. Testimony addressed the concerns of a proposed sewer ordinance, which would require a certified plumber inspect home sewer lines. This proposed ordinance would affect every property in the area within the first six months, and thereafter only when a property is being sold. The testimony offered questions and concerns as to the definition of a certified plumber, since the commonwealth of Pennsylvania offers no certification for plumbers. City officials agreed to not pursue this ordinance until further research can be done. If you would like to learn more about this ordinance, please **contact me at vcardello@parealtor.org** for more information.



“Ask Veronica” – Are you interested in running for public office? Is there a local issue impacting private property rights? Do you need more information on advocacy efforts which help Realtors® and transactions? Would you like to attend a meeting with your member of the state legislature or Congress? Please **contact me at vcardello@parealtor.org** and let me know.

Request a Visit – Over the past year, I've had the opportunity to meet with several offices as a guest speaker during their monthly office meetings. I've talked about the field program, the importance of investing in RPAC and addressed our legislative efforts. I look forward to attending more office meetings and meeting more Realtors®. Any office that would like to schedule a visit should **contact me at vcardello@parealtor.org**.

2019 REALTOR DUES

Later this month you will receive an invoice from your broker for 2019 REALTOR Dues. REALTOR® dues are to paid online **if you are using a credit card**. Please follow the instructions below to pay your 2019 dues:

1. Go to **www.realtor.org**
2. Click on **PAY DUES**
3. **Sign in** using your username and password, if you do not have a username and password w/NAR then be prepared with your NRDS number* to do so.
4. Click on **MY INVOICE**
5. You will see “Member Invoicing and Billing Year 2019” Click on **PAY MY 2019 INVOICE**

PAR will be processing RPAC contributions when you pay your 2019 dues. They have set the level of donation at \$25.00 which is what most associations collect; **HOWEVER** you are able to adjust that amount to \$15.00 which is the investment level that BCAR has suggested in the past.

Members that are paying by check or with cash can submit payment via mail or drop off at the BCAR office. Invoices can be downloaded from our website, www.mybcar.com.

If you are a secondary member paying with a credit card, please call the BCAR office to process your credit card or mail a check made payable to: BCAR.

*NRDS number can be found at www.mybcar.com.

Sign in using your Real Estate License number as your Username **AND** Password (Please use all caps for letters).

THANK YOU!

National Association of REALTORS® Tech Support

1-800-874-6500

The Beaver County Association of REALTORS®



You're invited to BCAR's INCREDIBLE RACE



Formerly known as "Non Steak-Gate", it's time to reveal the Non Steak-Gate fun.
What should you expect?

Combo "Amazing Race"/Scavenger Hunt
Meet your fellow REALTOR® and BCAR Affiliates for an evening of fun!
Random Prizes throughout the evening

Where: Robert's Roadside back patio

When: Thursday, October 4

Time: Doors open at 5:15, Race starts promptly at 5:45



- \$12 per person includes Food & Soft drinks. Cash bar.
- Bring a donation of non-perishable food items for REALTOR® Reach Out.
- Please bring your Supra Key and Cell phone that can send pictures!
- We will need your teams of 4 by Wednesday, September 26.
- Make your team look "INCREDIBLE" - You will be rewarded!

Wear comfortable clothing, athletic shoes and a sense of humor

Sponsored by



MANDATORY BIENNIAL Code of Ethics TRAINING

BEAVER COUNTY
ASSOCIATION OF
REALTORS®
"THE VOICE OF REAL ESTATE"



The National Association of REALTORS® requires that all REALTOR® members take the Biennial Code of Ethics training every two years.

**The current cycle ends
December 31, 2018**

If you have completed the Code of Ethics requirement as a continuing education class since January 1, 2017, please send a copy of your certification to the association office.

Saturday, September 22

**Penn Bistro
615 Penn Ave., New Brighton**

**Registration: 8:30 am
Class: 9-11:30 am**

**Cost: \$10
Includes continental
breakfast**

Instructor: Bob Williams

**RSVP
by Monday, September 17 to:
bcar3@mybcar.net
724.774.4126**





SAVE THE DATE
BCAR Annual Charity Auction
Proceeds benefit Beaver County Charities
Wednesday, November 7, 2018 5:30 pm
THE CLUB AT SHADOW LAKES ALIQUIPPA PA
Free to BCAR Members—Guests: \$27.00
5:30 pm Bake Sale (Select your dessert early)
5:30 – 6:30 pm Chinese Auction
5:30 – 7:00 pm Silent Auction
6:30 pm Buffet Dinner
Live Auction following Dinner
\$250 CASH GIVE-AWAY



REALTOR[®] Emeritus Qualification Changes

The REALTOR[®] Emeritus program is a special membership status honoring those REALTORS[®] who have maintained their membership for 40 years or more. Emeritus members receive a certificate and pin to show their status, payment of National Association dues is waived for the remainder of their membership, and they are exempt from the Code of Ethics Training requirement.

FOR 2019 ONLY, members may qualify for Emeritus status if they

- 1) Have held membership in the National Association as a REALTOR[®], REALTOR-ASSOCIATE[®], or both, for a cumulative period of forty (40) years;

AND

- 2) have completed at least one (1) year of service at the National, state or local level.

Beginning in 2020, the service qualification will change so that at least one (1) year of service** at the National level only will be accepted for Emeritus status. Service at the state or local level will not be considered.

* “Service” is defined as serving as an officer, director, committee member, federal political coordinator, president’s liaison or regional coordinator to a country with which NAR holds a reciprocal agreement.

***2019 is your last opportunity to apply for REALTOR[®] Emeritus status
with the state or local service requirement.***

YOUR Benefits

FREE WEBSITE

Did you know that you have access to a free **Placester** IDX website through the Realtor Benefits Program? Your free website includes a mobile-ready design, IDX listing integration, custom domain mapping, editable “About” and “Testimonial” pages, mortgage calculator widget, and social media icons to highlight your social profiles.

In addition to the free website, Beaver County Association of REALTORS[®] has partnered with Placester to provide you access to a vast library of educational resources, webinars and podcasts about how to brand yourself online and grow your business.

Please visit:

<https://learn.placester.com/beaver-county-association-realtors/>

DISCOUNTED TRAVEL

In an effort to offer more value for our members, PAR has secured preferred access to a discount travel booking site that offers our members exclusive hotel room rates that are up to 70% lower than any other public online travel website or hotel website. This travel booking website has over 800,000 hotels to choose from and the online search & booking process is identical to all the other popular travel websites so you can book with ease and absolute confidence that you’re getting the lowest possible rates. In addition to hotels, you can also book discounted flights, vacation rentals, cars, and entertainment tickets. Individual registration to access this booking site is fast and easy. It only requires a user name, password, and valid email address.

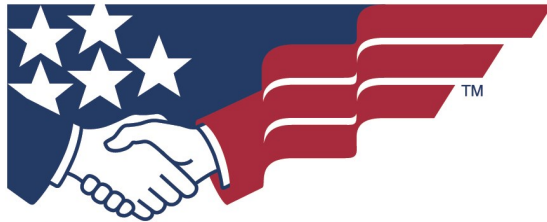
Get started at <https://www.bookingcommunity.com/par/>

BCAR Incredible Race Affiliate Sponsors



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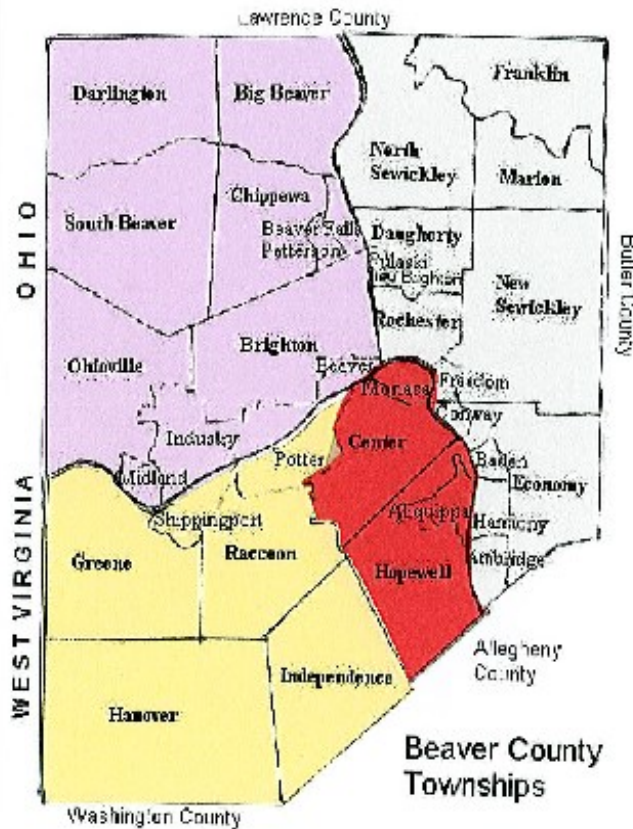
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BEAVER COUNTY REALTOR® TOUR



The Beaver County REALTOR® Tour is every Tuesday 10:00 am – 12:00 pm.
The tour is broken up into zones as follows:

- 1st Tuesday of the month
- 2nd Tuesday of the month
- 3rd Tuesday of the month
- 4th Tuesday of the month

NEW LISTINGS: If you have a new listing and would like it to be on the Beaver County Tour you must go to the multi list **NO LATER THAN NOON ON MONDAYS** and pull up the listing. There you will find an agent tour. Click the date that corresponds with the schedule listed above for the area your listing is located.